

**STERN STRATEGIES, LLC dba PRUDENTIAL ASSOCIATES**

**GENERAL SERVICES ADMINISTRATION**

**FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu driven database system. The INTERNET address for GSA Advantage!™ is:  
<http://www.GSAAdvantage.gov>

**SCHEDULE 84**

**FSC GROUP 63**

**Professional and Special Security Services**

**FSC CLASS R414**

**Federal Supply Schedule –**

**Total Solutions for Law Enforcement, Security, Investigations, Facilities Management,**

**Fire, Rescue, Clothing, Marine Craft and Emergency Disaster Response**

**Federal Supply Group: 246; SIN 246-52: Professional Security/Facility Management**

**Class: R414**

**Contract Number: GS-07F-5877P**

**For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).**

**Contract Period: July 15, 2004 to June 30, 2009**

**A Veteran Owned Small Business located in Washington, DC**

[www.prudentrisk.com](http://www.prudentrisk.com)

STERN STRATEGIES INTL LLC., doing business as:

# **PRUDENTIAL** Associates

**Risk Management & Security Consulting**

Additional products and services are offered directly from the contractor, please click on the above link to order directly.

Contractor: STERN STRATEGIES INTL LLC [GS-07F-5877P] (s v) For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

FSS Schedules button at <http://www.fss.gsa.gov>

CONTRACT PERIOD: 07/15/2004 TO 06/30/2009

Stern Strategies, LLC

11 N. Washington Street, Suite 350

Rockville MD 20850

PHONE: 301-279-6700 #208 FAX: 301-251-0670

Web site: <http://www.prudentrisk.com>

Email: [info@prudentrisk.com](mailto:info@prudentrisk.com)

Contract Administrator: Sabrina Williams

Email: [srw@prudentialrisk.com](mailto:srw@prudentialrisk.com)

VETERAN-OWNED SMALL BUSINESS

## CUSTOMER INFORMATION:

1a. SINS Awarded:

246-52 PROFESSIONAL SECURITY/FACILITY MANAGEMENT SERVICES

1b. Identification of the lowest unit price: Clerk - \$40.80 per hour.

\*For additional pricing information please contact: Jared Stern at 301-279-6700 x 208.

- 2. Maximum order \$200,000.00
- 3. Minimum order \$100.00
- 4. Geographic coverage 50 US, DC, Puerto Rico, US Territories
- 5. Point(s) of production Rockville, MD or Customer Site
- 6. Discount from list prices or statement of net price: All rates mentioned here in are net rates.

<b><u>Labor Category</u></b>		<b><u>Basic Hourly Rate</u></b>
<b>Security Ops</b>	<b>Project Manager</b>	<b>\$135.00</b>
	<b>Team Leader</b>	<b>\$113.00</b>
	<b>Agent</b>	<b>\$91.00</b>
	<b>Clerk</b>	<b>\$41.00</b>
<b>Investigations</b>	<b>Senior Investigator</b>	<b>\$131.00</b>
	<b>Investigator</b>	<b>\$113.00</b>
	<b>Surveillance Specialist</b>	<b>\$68.00</b>
<b>Training</b>	<b>Senior Consultant</b>	<b>\$136.00</b>
	<b>Consultant</b>	<b>\$91.00</b>
	<b>Clerk</b>	<b>\$41.00</b>
<b>Risk Management</b>	<b>Principle Consultant</b>	<b>\$247.50</b>
	<b>Senior Consultant</b>	<b>\$185.00</b>
	<b>Consultant</b>	<b>\$118.00</b>
	<b>Clerk</b>	<b>\$45.00</b>

- 7. Quantity discounts None
- 8. Prompt payment terms None
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold, (\$2,500)
- 9b. Government purchase cards may be accepted above the micro-purchase threshold.
- 10. Foreign items None
- 11a. Time of delivery 15 Days ARO
- 11b. Expedited Delivery Not Applicable
- 11c. Overnight and 2-day delivery Not Applicable
- 11d. Urgent Requirements Not Applicable
- 12. F.O.B. point Not Applicable
- 13a. Ordering address Prudential Associates

11 N. Washington Street  
Suite 350  
Rockville, MD 20850

- 13b. Ordering procedures for supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](https://fss.gsa.gov/schedules)).
14. Payment address  
Prudential Associates  
11 N. Washington Street  
Suite 350  
Rockville, MD 20850
15. Warranty provision Commercial Warranty Applies. See Ref. G-FSS-920, Ordering Procedures for Services.
16. Export packing charges, if applicable Not Applicable
1. Terms and conditions of Government purchase card acceptance Contractor will accept Government Purchase Card for orders of \$2,500 or less. Contact Paul Wickre at (301) 320-0626
18. Terms and conditions of rental, maintenance, and repair Not Applicable
19. Terms and conditions of installation Not Applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices Not Applicable
- 20a. Terms and conditions for any other services Not Applicable
21. List of service and distribution points Not Applicable
22. List of participating dealers Not Applicable
23. Preventive maintenance Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). Not Applicable
25. Data Universal Number System (DUNS) number 018840822
26. Cage Code 3FC31

## Labor Category Descriptions

Prudential Associates provides security consulting, vulnerability assessment, investigations, background checks, and protection services for events, highly visible public individuals, dignitaries, other assets. Typically Prudential Associates provides close personal protection and security support to ensure the safety and security of these clients, their personnel, and facilities. The individuals providing Prudential Associates services have specialized military, law enforcement or intelligence backgrounds. Prudential Associates contracts their security personnel on short or long term assignments. The services provided are not listed in the Directory of Occupations published by the Department of Labor and are outside of the scope of the Service Contract Act.

### Risk Management:

**Principal Consultant** – Requires significant (minimum 15 years) former specialized military, law enforcement, and/or intelligence community personnel with demonstrated assessment and managerial experience in security and risk mitigation planning programs. Possesses excellent overall business and organizational skills with demonstrated detailed knowledge of risk management industry standards and practices. Must also have conducted numerous successful large-scale security and contingency planning operations. Additionally must have a proven track record of success in achieving financial goals, managing multiple functions, managing relationships with clients, and providing quality service based on client requirements.

**Senior Consultant** – Requires significant (minimum 7 years) former specialized military, law enforcement, or intelligence community personnel with demonstrated assessment and managerial experience in security and risk mitigation planning programs.

**Consultant** – Requires former specialized military, law enforcement, or intelligence community personnel with significant participatory assessment experience in security and risk mitigation planning programs.

**Clerk** – Requires experience in administrative support role to operational staff involved in small and large scale risk management programs.

## Security Operations:

**Project Manager** – Requires significant (minimum 15 years) former specialized military, law enforcement, and/or intelligence community personnel with demonstrated managerial experience in security and personal protection operations. Possesses excellent overall business and organizational skills with demonstrated success in achieving financial goals, managing multiple functions, managing relationships with clients, and providing quality service based on client requirements.

**Team Leader** – Requires (minimum 7 years) specialized military, law enforcement, or intelligence community personnel with demonstrated experience supervising a team of personal protection agents or security officers.

**Agent** – Requires former specialized military, law enforcement, or intelligence community personnel with demonstrated experience providing close personal protection.

**Clerk** – Requires experience in administrative support role to operational staff involved in small and large scale security programs.

## Investigations:

Prudential Associates offers thorough, complete, and discrete investigative and background research services for a wide range of intelligence acquisition purposes.

**Senior Investigator** – Requires significant (minimum 15 years) former law enforcement or intelligence community personnel with demonstrated experience conducting sophisticated investigations for corporations and law firms. Demonstrated expertise in conducting investigations regarding due diligence, proprietary information, employee theft, and liability claims, employee policy violations, missing and misappropriated funds, as well as other activities that would result in a loss to the client. Ability to establish and maintain a working relationship with local law enforcement and prosecuting agencies. Ability to provide assistance at terminations, prosecutions, civil lawsuits, unemployment hearings, and similar actions.

**Investigator** – Requires former specialized military, law enforcement, or intelligence community personnel with demonstrated experience conducting general basic investigations.

**Surveillance Specialist** – Requires former specialized military, law enforcement, or intelligence community personnel with demonstrated ability to utilize lawful surveillance techniques in support of client objectives.

## **Training:**

**Senior Consultant** – Requires significant (minimum 10 years) former specialized military, law enforcement, or intelligence community personnel with demonstrated security-related experience that includes physical security, risk assessments, loss prevention, assets protection, and corporate investigations. Requires a broad knowledge of current security practices, policies, laws, and legal standards. Demonstrates thorough knowledge of existing security and emergency response procedures, facility layouts, and security systems. Possesses client relationship management experience and strong relationship-building skills. Possesses the ability to solicit and interpret information, coupled with problem-solving skills. Requires strong written and verbal communication skills and the ability to work on multiple projects simultaneously. Must be team oriented, yet with the ability to excel in independent operating environments.

**Consultant** – Requires former specialized military, law enforcement, or intelligence community personnel with demonstrated experience and knowledge in a specific security-related area. Experience should include risk analysis and supervision of security projects. Must be able to develop and justify project proposals and present them both orally and in writing.

**Clerk** – Requires experience in administrative support role to operational staff involved in small and large scale security programs.

## **About Prudential Associates**

Prudential Associates is a full-service Risk Management, Security Consulting, and Intelligence Acquisition firm. Former intelligence community personnel, law enforcement professionals, and special warfare operations experts staff Prudential Associates. Our commitment is to provide professional investigative, executive protection, crisis response, risk mitigation, and security consulting support to our clients. We take pride in the excellence demonstrated by our operations and creative solutions, which have proven us worthy of our Clients' confidence here and abroad since 1973.

Prudential Associates specializes in all aspects of security and intelligence acquisition, including crisis response, hostage situations, sensitive due diligence inquiries, intelligence analysis, risk assessment, security surveys, executive protection, and crisis management. Headquartered just outside Washington, DC, Prudential Associates' operation is global in scope, utilizing an international network of highly experienced security specialists and investigators. These exceptionally qualified professionals are recognized experts in their respective fields and are particularly adept in the efficient and effective gathering of accurate risk assessment information and intelligence.

Prudential Associates' crisis response network consists of professionals from various law enforcement, intelligence, and military organizations, both in the United States and overseas. Many of these professionals include:

Former FBI Special Agents with hands-on experience involving kidnapping, illegal detention, malicious product tampering and extortion, as well as violent crime, organized crime, and counter-terrorism.

Former officials of the CIA, State Department, and Defense Department who are well versed in all aspects of international crime and terrorism.

Former senior law enforcement and military officials, many of whom are multi-lingual, who bring to the firm extensive experience in executive protection, due diligence investigations, and proper handling of cases involving kidnapping, extortion, and international terrorism.

We have assembled an outstanding team of true professionals with the knowledge, experience, and ability to provide solutions that control risks. The practical experience, as well as the research and analytical expertise, of our multi-disciplinary team assures our clients of the best possible advice and service. Furthermore, it is our policy to protect the identity of our clients and to perform all assignments with the utmost discretion and confidentiality. Our solution implementation activities are conducted in a prudent, responsible, and cost-effective manner with a firm command of logic and reason.

## **About Prudential Associates Staff**

Prudential Associates utilizes the talents of an elite group of specially-trained Professionals. Below is a partial list of some of the organizations and units from which our staff and/or trainers come:

- US DOD, Special Operations Command
- US Army, Special Operations Command and Detachments
- US Army, John F. Kennedy School of Special Warfare
- US Army, 5th, 7th Special Forces Group
- US Navy, Naval Special Warfare Command
- US Navy, Naval Special Warfare Groups
- US Navy, SEAL Teams
- US Navy, Naval Special Boat Squadrons
- US Navy, Anti-Terrorism Division
- US Navy, Force Protection Officer School
- US Navy, Survival, Evasion, Resistance and Escape (SERE) School
- US Marine Corps
- US Air Force
- US Secret Service
- US Customs Service

- US Central Intelligence Agency
- US Federal Bureau of Investigation
- US Department of Homeland Security
- US Drug Enforcement Administration
- New Zealand Special Air Service
- British Special Air Service
- Interpol
- Scotland Yard
- New Zealand Police Department
- Australian Federal Police
- Royal Canadian Mounted Police
- United States Marshals Service
- Maryland State Police
- Hundreds of State and Local Police Agencies (U.S.A.)